

20TH NOVEMBER 2024

European
Innovation
Council



EIC PATHFINDER BENEFICIARIES' DAY:

Support for the exploitation of your
Pathfinder results and proactive
project management

AGENDA

The EIC Pathfinder Beneficiaries' Day will provide an overview of the range of exploitation and regulatory services available to EIC Pathfinder projects, supporting them in the initial steps of bringing Pathfinder results to market. The event will be opened by the EIC Board President, offering participants the opportunity to learn about the EIC Board and the role and vision of its President.

In the course of the day, participants will gain insights into when, why, who, and how they can apply for specific services, as well as the expected outputs. Additionally, they will learn about the proactive project and portfolio management implemented by EIC Programme Managers with support from EIC Pathfinder Project Officers.

During the event, participants will have the chance to ask questions to the speakers.

This event is targeted at all researchers involved in EIC Pathfinder projects, from graduate students to senior researchers and project coordinators. The event will be held online. More information can be found on [the event's page](#).

09:00 – 09:05

Onboarding and introduction

Barbara GERRATANA

Programme Coordination Manager, EIC Pathfinder, EISMEA

09:05 - 09:15

Opening remarks

Michiel SCHEFFER

EIC Board President

09:15 – 09:35

The EIC Pathfinder

Do not skip this presentation thinking you already know everything about the Pathfinder programme. You will be surprised!

Timo HALLANTIE

Head of Unit, EIC Pathfinder, EISMEA

09:35 – 09:40

Get to know you

Slido Poll

Section 1: Support services for the future commercial exploitation of Pathfinder results.

09:40 – 10:10

The new Horizon Results Booster services + Q & A

Be among the first to hear about the new services for EU-funded beneficiaries! Building on past experiences from the **"Horizon Results Booster"** (2020-2024), the "Booster" (2024-2028) will provide advice and support to ensure that your key exploitable results lead to impact. Special focus will be given to the services linked to 'dissemination' and 'go to market' support, with a quick glance at add-on support on e.g. networking, portfolio analysis and intellectual assets management.

Katrina BARKANE & Cathy CIESLIK

DG for Research & Innovation (DG RTD)

10:10 – 10:20

The EIC Community Platform + Q & A

Why registering to the **EIC Community platform**? Listen to this presentation to find out how key the EIC Community Platform is to access training information, event opportunities and to apply to the services offered by the EIC Business Acceleration Services. You will also learn on how to be notified of new offerings or openings for application. Lastly, you will be briefly introduced to other opportunities enabled by the platform.

Oana-Georgiana POPESCU

Strategic Communication Adviser, EIC BAS team , EISMEA

10:20 – 10:30

EIC Tech to Market services + Q & A

After an overview on the current **EIC Tech to Market services**, you will be given a sneak preview on what generally to expect for the new Tech to Market services to be offered in 2025.

Eva BALTAR

Tech to Market Project Adviser, EIC Transition, EISMEA

10:30 – 10:45

Coffee Break

10:45 – 11:00

EIC Business Coaching + Q & A

Follow this presentation to learn about one of the most tailored made service at your disposal the **EIC Business Coaching**. This service offers the support of an experienced business coach who will provide you tailored advice to align your technology solution with market needs and scale faster.

Marius IPATE

Project Advisor, EIC BAS Team, EISMEA

11:00 – 11:15

EIC Ecosystem Partnerships Programme + Q & A

The EIC has partnered with different providers to help you address your needs in the exploitation of your Pathfinder results (including access to IP Due Diligence experts). Follow this presentation to learn how to access the **EIC Service Catalogues**, listing all the Partners' services, and to get an overview on the different offerings.

Gisela SANTOS

Project Adviser, EIC BAS Team, EISMEA

Section 2: Services, training and schemes related to the exploitation of your Pathfinder results and to increase the research and innovation capacity of your Pathfinder project.

11:15 – 11:40

IPR training & support incl. Introduction to the Unitary Patent + Q & A

After a brief introduction on IP, you will find out why consideration of IPRs is important in Pathfinder projects and IP-related provisions in the grant agreement. The most relevant support services will be presented (IP Due Diligence, EUIPO IP services, European IP Helpdesk and where to find training resources). Finally, participants will get a brief introduction into the recently established Unitary Patent and its main features.

Adela DVORAKOVA

Project Adviser, EIC Transition, EISMEA

11:40 – 11:55

EMA Services + Q & A

If you have a Pathfinder project with an application in health, follow this session to learn how to contact EMA and on the support services at your disposal. A special emphasis will be given to the Innovation Task Force (ITF) Briefing Meeting service, a free informal regulatory and legal advice to EIC Beneficiaries at the early-stage development of innovative technologies, substances and methods related to medicine development.

Barbara GERRATANA

Programme Coordination Manager, EIC Pathfinder, EISMEA

11:55 – 12:15

EIC Women Leadership programme + Q & A

If you are a female researcher (senior graduate student and up) and you are interested in leading the path from bench to business of your results, this session is a must for you! After an overview on the EIC Women Leadership Programme, you will learn how to apply and the benefits of the program for your future development. You will also hear from Nastassia KNÖDLSEDER, a post-doctoral researcher in the **SkinDev project**, who will share her experience on how she benefited from the programme.

Maria Jesus MARTIN MARTIN

Project Advisers, EIC BAS Team, EISMEA

Nastassia KNÖDLSEDER

*Post-doctoral researcher, Pompeu Fabra University and **SkinDev Pathfinder project***

12:15 – 12:30

EIC Fast track from Pathfinder to Accelerator + Q & A

If you are a SME team leader and your team has delivered or foresee to deliver high TRL Pathfinder results, we strongly encourage you to follow this presentation to learn about the EIC Fast Track, a process that helps you to reach the second step of the EIC Accelerator evaluation.

Joanna SOWINSKA

Programme Coordination Manager, EIC Pathfinder, EISMEA

12:30 – 12:45

HopOn grant + Q & A

Learn if your project is eligible and how to apply for an HopOn grant to increase the research and innovation capacity of your Pathfinder project.

Adelina NICOLAIE

Project Adviser, EIC Pathfinder, EISMEA

12:45 – 13:45

Lunch Break

Section 3: A look at the many services offered from your needs' perspective and a testimonial from an EIC Pathfinder project

13:45 – 14:15

Addressing your needs + Q & A

Are you still confused on which service to take? This presentation will showcase the different services from the perspective of your potential needs in the exploitation of your Pathfinder results. You will then hear from Halaas ØYVIND of the **INCITE** project on how EIC services have matured his entrepreneurial thinking.

Barbara GERRATANA

*Programme Coordination Manager,
EIC Pathfinder, EISMEA*

Antonios FYSEKIDIS

*Programme Coordination Manager,
EIC Pathfinder, EISMEA*

Halaas ØYVIND

*Coordinator of the **INCITE** Pathfinder project, Professor in Medicine,
Norwegian University of Science and Technology*

Section 4: Proactive Management of EIC Pathfinder projects

14:15 -14:35

Proactive Management in the EIC Pathfinder and Booster grants + Q & A

Listen to this presentation to learn what the **EIC proactive management** of EIC Open and Challenge projects entails, what EIC Portfolios are and which EIC Portfolios exist. You will also learn on additional support towards portfolio activities or specific exploitation needs that the EIC could provide.

Bart VAN CAENEGEM

Head of Sector, EIC Pathfinder, EISMEA

14:35 -14:55

Proactive Management, the PM experience + Q & A

This presentation will delve into the proactive portfolio management activities conducted by the EIC program managers at EISMEA, who support EIC-funded projects in achieving technological and innovation breakthroughs. By identifying opportunities to link early research with market potential, they foster the translation of research results into innovation and commercialization. Specific portfolio objectives and activities, agreed upon between individual projects, are incorporated into the Strategic Plan for each of the EIC Pathfinder Challenge Portfolios.

Federica ZANCA

Programme Manager for or Medical imaging and AI in healthcare , EIC Programme Managers Unit, EISMEA

14:55 - 15:00

Closing Remarks

Timo HALLANTIE

Head of Unit, EIC Pathfinder, EISMEA